



Laurynas Ramonas

Senior Associate

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M&A and Merger Control expert

Experience

Laurynas Ramonas is a critical member of our Corporate and M&A team and co-head of the Competition team responsible for merger control matters.

Laurynas is known for his dedication to his clients and his ability to navigate complex transactions with ease. He is dedicated to helping both high net-worth individuals and major corporates achieve their strategic goals in transactions and merger control proceedings and to providing general corporate advice.

Proven track record of success. Laurynas has played an integral role in some of the most significant transactions in Lithuania. For example, he advised the sellers on the sale of 100% of shares of Mailerlite to Vercom, in what was a staggering EUR 90 million deal. Additionally, he has

advised clients on a number of notable transactions that ended up being shortlisted for deal of the year – including Bertona Holdings Limited’s buy-outs of minority shareholders in the Vilniaus Prekyba group of companies, Zabolis Partners’ acquisition of the Sviesa group of companies, and the Linas Agro Group’s acquisition of the Kauno Grūdai group of companies.

Exiting challenging markets. Laurynas has been involved in many complicated transactions, requiring creative solutions for the deal to happen. He was the leading lawyer in Linas Agro Group’s exit from the Russian and Belarussian markets and the sale of the group’s assets there, ensuring a smooth transition and a favorable outcome.

Expertise goes beyond M&A. Laurynas is also a recognized merger control expert and is responsible for a significant share of merger clearances issued in Lithuania over the past several years. In the process helping numerous businesses receive clearances for their acquisitions of other businesses, including the Marius Jakulis Jason holding company’s acquisition of Medicinos Bankas and DG Avia’s acquisitions of the Siemens (Vilnius) and Cido (Panevėžys) arenas, ticket distributor Tiketa and event management company Seven Entertainment. His record of successes also includes obtaining clearance for BaltCap acquiring joint-control over the largest veterinary clinics chain in Lithuania together with I Asset Management, last but not least, clearances for two separate joint ventures formed between RELEVEN and Hanner in respect of planned developments in Vilnius Central Business District.

Complicated mergers and reorganizations. Complex mergers and reorganizations bring out the best of Laurynas. Among the many such deals are Mailerlite’s merger with Vercom – the only successfully completed cross-border merger in Lithuania in 2022 – and the merger of Kauno Grūdai’s agriculture business into Linas Agro. In addition, he advised Balticsofa and BS Classic in their merger and consulted Brolis group of companies reorganizing corporate structure by splitting-off part of their businesses into separate companies.

Skillful project manager. Laurynas is often trusted by clients to lead cross-border projects. Laurynas has helped Linas Agro Group receive five separate merger clearances in different jurisdictions. He has represented Eneba in its Series A investment round and Brite drinks in its funding round with Twinkle, both of which were required to relocate into the United Kingdom. Laurynas has worked on transactions in Scandinavia, Spain, the Netherlands, Denmark, the United Kingdom, Cyprus, Malta, Hungary, France, Ireland, Germany, Hong Kong, the United States, and Iceland, among other jurisdictions.

His skills, expertise, and dedication have not gone unnoticed. Laurynas has been recognised as a rising star by Legal 500 in commercial, corporate, and M&A in Lithuania, and Mergermarket has ranked him among the TOP20 individual lawyers in the Baltics in both the total value of major M&A transactions advised on and by the total number of major M&A transactions

(i.e., those exceeding EUR 5 million in value) advised on since 2005.

Working languages: English, Lithuanian.

Education

King's College London, MA in EU Competition Law

King's College London, Postgraduate diploma in EU Competition Law

Vilnius University, LL.M.

Practice highlights

2024

- Akola Group invested into start-up Brite which produces natural nootropic drinks
- OMG Bubble Tea secured EUR 2.1 million from Akola Group
- Advised Skycop in the acquisition of 100% of shares in Estonian company Lennuabi

2023

- Solar SaaS leader PVcase acquires Anderson Optimization, streamlining solar project design
- Advised Vet Ventures Europe on its strategic investment into the oldest veterinary clinic in Vilnius
- Represented the client on acquisition of shares in Vilniaus Prekyba group
- Successful cooperation with rising star of EV charging solutions – Inbalance Grid
- In Balance Grid has formed a joint venture with Baltic private multi-asset alternative investment firm

2022

- Advised Žabolis Partners on its strategic acquisition in the digital education industry
- Assisted Linas Agro Group in selling assets and exiting Russian market
- Represented a Lithuanian startup MailerLite in selling 100% of shares to the Polish company

- BaltCap Growth Fund received merger clearance for its strategic investment into Vet Ventures
- Marius Jakulis Jason controlled AAA Capital has received merger clearance to acquire Medicinos bankas
- Ekomlita and YNOT Media joins forces to establish as a global e-commerce player Orbio World
- Represented the client on acquisition of shares in Vilniaus Prekyba group of companies
- Linas Agro Group has completed acquisition of feed materials and additives trading company

2021

- Represented a rising star in EV charging solutions market in receiving a second round investment
- Assisted the rising star startup Brite in seed funding round
- Represented Pharnasanta Group in receiving competition clearance to acquire the metrology center
- Major transaction: Linas Agro Group acquired the agriculture giant Kauno grūdai
- Linas Agro Group receives competition clearance for acquiring the agriculture giant Kauno grūdai
- Advised Brolis Sensor Technology on getting financial backing from EIB and private equity investors
- Hostinger attracts investors from Germany and aims for expansion

2020

- Represented the client in obtaining the authorisation of the Competition Council on acquisition of entertainment business
- Advised on acquisition of prominent entertainment companies and arenas
- Advised start-up active in digital education field on investment
- Represented MyFitness on cross-border acquisition of Gym Plius

2019

- The biggest seed investment in Lithuanian history

- Exit from investment into joint venture
- Acquisition of full control of real estate entity
- Assisted in acquisition of Data Dog

2018

- Advised in the acquisition of shares of a globally active high-tech company group
- Assisted in the sale of IT startup Helis to Tesonet
- Major merger of prominent pan-Baltic communications' groups with HAVAS
- Acquisition of leading SEO and digital marketing agency
- Acquisition of leading digital marketing agency
- Assisted in the transfer of shares of company developing real estate in Latvia
- Assisted in the buyout of one of shareholders from high-tech company group
- Kesko Senukai acquires pan-Baltic e-commerce business
- Led the sale of logistics company
- Joint venture in funeral services industry
- Assisted in the acquisition of the Lithuanian news agency ELTA
- Advised on the acquisition of shares of UAB ILSANTA
- Advised a company engaged in wholesale of fruits and vegetables
- Advised Grupa LOTOS S.A. on the sale of shares

2017

- Joint venture of companies' group engaged in communication activity